



Stand out from the crowd.

Why Fenwick & West?

You have a brilliant legal mind. Your legal education was exceptional.

It is clear you stand out. You are seeking to commence your legal career, or you are in search of a career change. Perhaps you have a scientific or engineering bent, or expertise in tax. You are unique and you are looking for a unique opportunity. **Consider Fenwick & West.**

WHAT WE LOOK FOR

Successful people at Fenwick & West come from many different backgrounds, with a wide range of perspectives and experiences. Our strong commitment to creating an inclusive working environment means we have a truly diverse range of professionals working around the world. But, at the same time, they have certain common skills and behaviors—or the potential to develop them.

So what exactly are we looking for when we recruit new people? Naturally, we want you to have good technical skills, problem-solving abilities and legal focus. We're also looking for people with a lot of integrity—good team workers who can build effective relationships, learn from experience and bring out the best in others.

Perhaps the description 'complete professional' best sums up the many excellent qualities we expect you to have—plenty of aptitude, but a desire to achieve yet more. Fenwick & West attorneys are intelligent, passionate about client service, proactive by nature.

We think you are that person. We hope you will consider us.

ABOUT FENWICK & WEST

Our Firm: Fenwick & West is a firm of over 250 attorneys that provides a full range of legal services, with a special emphasis on the legal and business issues facing technology companies. Our clients range from start-ups to Fortune 50 companies. Fenwick & West provides comprehensive legal services to companies from inception throughout the life of the corporation.

Our Mission: Our primary mission is to form effective partnerships with our clients and to provide our legal services with superior client service. Many of our clients have exceeded their own expectations in creating and building successful enterprises; we strive to do the same in the lawyering we provide for our clients. It is important to our practice that we not only provide first-rate innovative legal services, but that we also serve as effective business partners with our clients.

Our History: Established in the heart of Silicon Valley in 1972, the firm was founded by four visionary attorneys who moved to Palo Alto to establish a practice in the geographic area they believed was destined to become the technology epicenter. The Firm's history is inextricably entwined with the growth of technology in Silicon Valley: Fenwick & West incorporated Apple Computer in 1976 and took Oracle public in 1986. Since then, the firm has represented leading technology companies and underwriters in numerous high profile IPOs and led many landmark M&A transactions including the largest Internet merger in history (VeriSign's \$21 billion acquisition of Network Solutions) and the largest Software merger in history (Symantec's \$13 billion acquisition of VERITAS). Our intellectual property practice is continuously on the cutting edge of legal issues arising from emerging technologies, from the pioneering of shrinkwrap license agreements in the 1970s, to the creation of software development clean rooms in the 1980s, to being one of the first firms to advise and litigate numerous Internet-related IP issues that arose in the 1990s, including privacy, digital copyright, software patent and domain name issues. Among many other notable technology lawsuits, the Firm's litigators successfully defended Amazon.com's 1-Click® patent just in time for the 1999 holiday shopping season and successfully defended Elan Pharmaceuticals' patents on transgenic mice.

Founded in 1972, Fenwick & West is a full service law firm with four major "best of breed" practice groups including:

- **Corporate** (emerging growth, financings, securities, mergers & acquisitions)
- **Intellectual Property** (patent, copyright, licensing, trademark)
- **Litigation** (complex business and intellectual property litigation)
- **Tax**

Other areas of Practice include antitrust and unfair competition; employment and labor; executive compensation and benefits; privacy and information security; start-ups and venture capital; domestic and international tax; tax controversies; technology transactions; and trade secrets.

Fenwick & West has served many of the largest technology and life sciences clients in the world. We have substantial expertise in a variety of vertical technology sectors including: Aerospace & Defense, Automotive and Transportation, Bioinformatics, Biotechnology Business Services, Communications, Consumer Goods and Services, Entertainment & Media, Energy and Clean Technologies, Hardware, Information Services, Internet, Life Sciences, Materials and Chemicals, Medical Devices, Pharmaceuticals, Semiconductors and all forms of Software.

PROFESSIONAL DEVELOPMENT

At Fenwick, we are committed to the professional development of every lawyer we hire. We also recognize that there is a steep learning curve in the practice of law, and that no amount of formal training can replace supportive, one-on-one relationships.

For attorneys in their first two years of practice, we assign a confidential advisor to help our newer lawyers learn the ropes in a relaxed, safe environment. Throughout their careers, our associates are also paired with partner mentors to assist with all aspects of professional development.

Hands-on Experience and a Top-notch Training Program

We believe that our associates will best develop their skills by receiving substantial client responsibility early in their careers. And our novel legal work provides one of the best forms of education. While we believe in early exposure to real-world experience, we are equally committed to providing you with the training that will help you make the most of that experience. And our substantial in-house education program does just that.

Each practice group has a large and well-organized curriculum for new attorneys, including Boot Camp and Nuts and Bolts programs. Following the first year of practice, the firm offers a variety of ongoing and increasingly sophisticated legal education programs.

In addition to providing legal training, the firm is committed to providing our attorneys with other significant training to help them optimize their professional and practice development.

Ongoing Training

Regular weekly educational programs. These presentations by partners and associates help keep our attorneys up-to-speed on new developments in various practice areas and are open to all attorneys in the firm. They also satisfy the State Bar's Continuing Education requirements.

Educational programs for clients on recent legal developments and issues that affect their businesses.

Recent programs have included a panel discussion regarding open source in today's M&A world, an analysis of the Supreme Court's Grokster decision on peer-to-peer file sharing and a five-part series on mergers and acquisitions from the perspective of different key individuals within an organization who participate in such deals.

Client-taught educational events. Clients, academics and other Silicon Valley luminaries and thought leaders frequently make educational presentations to our attorneys to ensure that we remain on the cutting-edge of industry knowledge.

ARE YOU AN EXPERIENCED ATTORNEY?

Fenwick & West has a strong tradition of hiring attorneys with experience, dating from the founding of our firm when four associates left an established East Coast law firm to build Fenwick & West into one of the nation's premier law firms serving technology and life sciences clients.

Fenwick & West is home to well over 100 attorneys who have joined us from other law firms, private companies or the public sector. If you have more than a few years of experience, you will almost certainly be looking for a senior position. We recruit all levels of attorneys and we value the skills and experience you have gained throughout your career. We value the fresh perspective that seasoned professionals can bring. Whether you are currently working at

another law firm, in industry or in the public sector, you can expect to make a difference at Fenwick & West from your first day.

Whatever your background, you will be able to use the knowledge you already have and see it develop quickly in a fast-paced, cutting edge environment. You can look forward to working with a wide range of clients from large multinational technology clients to entrepreneurial companies to venture capital firms.

Rest assured, you will have the opportunity to develop your management and leadership skills. We have hired many experienced attorneys who have gone on to lead practice groups, industry groups... even a former managing partner. If you are an exceptional, experienced lawyer, we would like to hear from you.

DIVERSITY

Fenwick is committed to promoting diversity within the firm and throughout the profession. We believe that respect and acknowledgment of others' backgrounds creates a welcoming workplace that fosters cooperation, creativity, and mutual understanding. A diversity of backgrounds also allows us to view problems and solutions from a variety of perspectives, thus helping us serve clients better. Even in the context of American business, the legal profession has historically been less diverse than the client base, and Fenwick recognizes that diversity within the firm is essential to ensuring strong working relationships with our clients.

Fenwick & West has been recognized with the following diversity awards:

- Ranked by *Minority Law Journal* as one of the top six most diverse law firms in the United States for each of the past three years.
- Recognized by *MultiCultural Law Journal* in 2007 as one of the top 100 most diverse U.S. law firms.

PRO BONO

We believe in the importance of pro bono work, and we walk the walk. Over the past year, our attorneys have logged more than 13,000 pro bono hours. To encourage pro bono legal services we recognize all approved pro bono work as "billable" hours for our associates. We also recognize that pro bono work provides our attorneys with an excellent opportunity to gain valuable practical experience and learn new areas of the law while contributing to the community. And we publicly recognize the pro bono work of our attorneys and staff by honoring them at an annual awards reception.

For more than 30 years, Fenwick & West has provided pro bono services for a variety of local and national organizations in such areas as Child Advocacy, Impact Litigation, Appellate Project, Street Law, AIDS Project, Death Penalty, Corporate, Intellectual Property, Tax, and Political Asylum/Immigration.

For more information, contact:

Julieta Wiley
Manager of Attorney Recruiting & Diversity
jwiley@fenwick.com

Fenwick & West LLP
Silicon Valley Center
801 California Street, Mountain View, CA 94041

Fenwick

FENWICK & WEST LLP

Headquarters

Silicon Valley Center
801 California Street
Mountain View, California 94041
Phone: 650.988.8500
Fax: 650.938.5200
info@fenwick.com

San Francisco, California Office

555 California Street
12th Floor
San Francisco, CA 94104
Phone: 415.875.2300
Fax: 415.281.1350

Boise, Idaho Office

950 W. Bannock Street
Suite 850
Boise, ID 83702
Phone: 208.331.0700
Fax: 208.331.7723